

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 13166 090851Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
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P 090840Z JUN 78
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 2856
AMEMBASSY VIENNA
AMCONSUL LENINGRAD

UNCLAS MOSCOW 13166

USDOC FOR BEWT/TPD (ROBB)

VIENNA FOR VONTILLIUS

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: FOOD PROCESSING S/ME, MOSCOW-KIEV, NOV 27-DEC 8

REF: USDOC 10290 (NOTAL) AND PREVIOUS

1. EMBASSY SOMEWHAT TAKEN ABACK AT PESSIMISTIC OUTLOOK FOR SUBJECT S/ME IN REFTEL (A) GIVEN EARLIER INDICATIONS OF ENTHUSIASM (INDUSTRY POLL, CATALOGUES RECEIVED, ETC.) AND GIVEN SIGNIFICANT AMOUNT OF ADVANCE WORK WHICH HAS ALREADY GONE INTO PLANNING. WE ARE HOWEVER, COGNIZANT OF RECRUITING REALITIES AND CHANGES OF HEART ON PART OF FIRMS EARLIER INTERESTED.

2. OUR MAIN CONCERN NOW IS PRESSURE BEING EXERTED BY UKRANIAN CHAMBER FOR MAKING "FINAL ARRANGEMENTS." IN FACT, COMATT WILL BE DISCUSSING THESE ARRANGEMENTS WHILE IN KIEV ON FRIDAY (JUNE 9). IN VIEW OF CONTENTS REF (A), HE WILL REFRAIN FROM MAKING ANY CONCRETE DECISIONS IN KIEV BUT WE WILL NONETHELESS NEED
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A "GO/NO-GO"DECISION SOON.

3. IN MEANTIME, WE WILL DO WHAT WE CAN TO AID RECRUITING EFFORTS. TO DO THIS, WE WOULD APPRECIATE KNOWING WHETHER ANY FOOD PROCESSING INDUSTRY ASSOCIATIONS HAVE BEEN CONTACTED AND WOULD LIKE TO HAVE NAMES OF 139 COMPANIES SENT RECRUITMENT KITS (OR AT LEAST THOSE WHICH ARE

CURRENTLY FENCE SITTING). PLEASE ADVISE ASAP. MATLOCK

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NNN

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TAGS: BEXP, UR
To: COM
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